




***“We prepare you to pass the first time!”***

# QUICK LEARNING SCHOOL

**Insurance • Securities • Real Estate**

**OUR MISSION:**

To achieve a pass ratio of 90% or better by providing the best training in prelicensing, exam preparation, and continuing education in our industry.



Now is a good time for  
your support staff to get  
licensed with the most  
recommended  
Prelicensing school!

- 
- CA State Insurance Licensing Exam Preparation
  - Insurance Prelicensing Classroom and Online Training
  - Tutoring Services
  - Local School Branches
  - Continuing Education

## Quick Learning School

Insurance • Securities • Real Estate  
Preparing you to pass the first time

### Enrollment

Registration is accepted in any of the following ways:

#### Phone:

Concord Branches or Peninsula Satellites – (925) 676-1526  
San Jose Branch (408) 453-8133

**Online:** [www.quicklearningschool.com](http://www.quicklearningschool.com)

#### Fax:

Concord (925) 682-5493 / San Jose (408) 453-8133

#### In Person:

Either Concord or San Jose Branches.

### Refund/Cancellation

#### Insurance Preclicensing

All cancellations or requests for refund must be submitted in writing for 100% refund LESS a non-refundable \$75.00 registration fee for insurance preclicensing. After 60% attendance or thirty (30) days from the original enrollment date, whichever comes first, all fees are non-refundable. Upon registration, “online course” fees are non-refundable.

#### Exam Prep Course

Rescheduling requests must be received prior to the exam prep course. One time rescheduling is permitted. Fees for exam prep courses are nonrefundable after three (3) days from date of enrollment. Enrollment is valid for six (6) months.

#### Course Material

All books, study aids, and CD’s are non-refundable. Materials purchased together in a package deal are non-refundable.

### Study Aids/Materials

Life Agent Textbook.....	\$55.00
Property & Casualty Textbook.....	\$55.00
Life Playbook <i>(Q&amp;A with explanations)</i> .....	\$55.00
Property & Casualty Workbook <i>(Q&amp;A with explanations)</i> .....	\$55.00
QLS Life or Fire Flashcards .....	\$45.00
QLS Flashcards on CD .....	\$45.00

### Exam Prep Course Tuition

Exam Prep Intensive: Life OR Property & Casualty .....\$149.00  
*(Full-day exam prep intensive – reviews questions and answers with test tips)*

Securities – Series 6 & 63 Exam Prep .....\$429.00  
*(Tuition includes: 3 day live classroom cram course, classroom study guide, and textbooks.)*

*CA Insurance Preclicensing Provider Number: 19830  
Does not imply endorsement from the CA DOI.*

## Enrollment Information

### Insurance Preclicensing Course Fees

52-hrs Life Agent with Accident & Health Preclicensing Tuition Only ..... \$230.00  
*(40 hours Life Agent and 12 hours Code & Ethics Preclicensing)*

52-hrs Property & Casualty-Broker/Agent Preclicensing Tuition Only..... \$230.00  
*(40 hours Fire & Casualty and 12 hours Code & Ethics Preclicensing)*

92-hrs Insurance Preclicensing Tuition Only ..... \$400.00  
*(40 hours Life Agent, 40 hours Fire & Casualty, and 12 hours Code & Ethics)*

40-hrs Life Agent Preclicensing OR Fire & Casualty – Broker/Agent Preclicensing Tuition Only ..... \$230.00

20-hrs Accident & Health Preclicensing Tuition Only ..... \$165.00

12-hrs Code & Ethics Tuition Only .....\$95.00

\*\*52-hrs Life & Health Online Training Tuition Includes required hours and online exam prep .....\$99.98

\*\*52-hrs Fire & Casualty Online Tuition Includes required hours and online exam prep .....\$99.98

\*\*12-hrs Code & Ethics Online Training Tuition Only.....\$19.99

\*\*We recommend adding classroom exam prep, call us and find out why. **Visit our website for discounted package pricing.**

### California Insurance License Types

#### Life Agent with Accident & Health Agent License

Life Agent license is required to solicit and sell life insurance and annuity products. Accident & Health Agent allows for the solicitation of the following products included and not limited to: long term care, managed care plans, disability income, medical supplement plans, Medicare supplement plans, etc.

#### Property & Casualty – Broker/Agent License

Required for the solicitation and selling of auto insurance, homeowners, commercial policies, workers compensation, liability insurance, etc.

#### Personal Lines License

This license allows the transaction of personal lines insurance; such as personal auto insurance and homeowners.

**Other license types available include:** Life Only Agent, Life Settlement Broker, Accident & Health Only Agent, and Limited license auto insurance are other types of licenses available. Please contact our office directly for information relating to these license types.

## Quick Learning School

Insurance • Securities • Real Estate  
Preparing you to pass the first time

# Obtaining a California Insurance Licensing

A candidate applying for a California Insurance license MUST complete the prelicensing requirement for license type desired prior to taking the state exam. The licensing process requires:

## STEP 1 Complete the California Insurance Pre-licensing Requirements

### Life Agent with Accident & Health License

- Life Agent Only
- Accident & Health Agent

40-hrs Life Agent pre-licensing (includes Accident & Health)  
AND 12-hrs Code & Ethics

\*Number of Questions: 160  
Time: 3 hours 15 minutes (195 minutes)  
Passing Score: 60% or better

### Property & Casualty-Broker/Agent License (Formerly Fire & Casualty-Broke/Agent)

- Property Broker - Agent
- Casualty Broker – Agent

40-hrs Property & Casualty – Broker/Agent pre-licensing  
AND 12-hrs Code & Ethics

\*Number of Questions: 160  
Time: 3 hours 15 minutes (195 minutes)  
Passing Score: 60% or better

### Personal Lines – Broker/Agent License

- Personal Lines – Broker/Agent

20-hrs Personal Lines pre-licensing AND 12-hrs Code & Ethics.

\*Number of Questions: 85  
Time: 90 minutes  
Passing Score: 60% or better

## STEP 2: Register, schedule your State Insurance License Exam with PSI and Pass! (Best to schedule while your completing the prelicensing)

Register & Schedule your state exam: [www.psiexams.com](http://www.psiexams.com)

1. On the right column of the webpage, select: Register for an Examination
2. Select:
  - a. Organization: **Government/State Licensing Agencies**
  - b. Jurisdiction: **California**
  - c. Account: **CA Department of Insurance**
  - d. Select PSI or CDI Site and Exam type
3. Fee will appear (\$50 for CDI and \$83 for PSI Site)
4. Click “Register”
5. Input required personal information
6. Under “School” section, please note we are: **19830 American Financial Educators, Quick Learning School.**
7. Continue to payment in order to select exam site
8. Click on Schedule exam
9. Select CDI Sites (\$50.00-San Francisco or Sacramento) or PSI Sites (\$83.00 includes a convenience fee -Hayward, San Francisco, Sacramento, Santa Clara or Walnut Creek)

Remember to arrive at your scheduled state exam 20 minutes early and bring valid and current picture identification.

## STEP 3: File an Application with CA Department of Insurance for a license (After passing the licensing exam)

Upon passing the State licensing exam, then file an application with the California Department of Insurance. Current CA Insurance License filing fee: \$170.00 (Updated 3/1/2015)

Visit our website at: [www.quicklearningschool.com](http://www.quicklearningschool.com)

1. Click on “Career Resources” on the left panel
2. Select the link “[CA Insurance License Application](#)”
3. You will be redirected to a new page
4. Select [Start New Application](#) link
5. Follow the steps to file for the exam
6. You will be prompted at the end of the application to pay the licensing fee of \$170.00.

### Contact Numbers

CA Department of Insurance: 1-800-967-9331  
PSI Exams: 1-800-733-9267

### Exam and Fingerprint Fees

Current Exam Fee: CDI Site - \$50.00 OR PSI Site - \$83.00  
One time Live Scan Fingerprinting fee: CDI Site - \$58.30 OR PSI Site - \$68.95 (Updated 4/12/2014)

\*10 additional questions are included in the exam and do not count towards your score. Passing score is based 60% or better on 150 questions. The 10 questions that do not count against your score are not revealed.

(Updated 3/2015)

## Concord Location

2015 ☐ December - March ☐ 2016

1465 Civic Court, Suite 940, Concord, CA 94520

(925) 676-1526 Fax (925) 682-5493 1-800-854-2367

## \*San Francisco Classes

2015 ☐ December - March ☐ 2016

Life Agent w/Accident Health Prelicensing (San Francisco Satellite)

Exact location address is disclosed upon enrollment in the class.

### December 2015

Mon	Tues	Wed	Thurs	Fri	Sat	Sun
L1/2 <sup>30</sup>	L3/4 <sup>1</sup>	L5/6 <sup>2</sup>	L7/8 <sup>3</sup>	L9 <sup>4</sup>	LEPI <sup>5</sup>	<sup>6</sup>
PC1/2 <sup>7</sup>	PC3/4 <sup>8</sup>	PC5/6 <sup>9</sup>	PC7/8 <sup>10</sup>	PC9/C1 <sup>11</sup>	C2/3 <sup>12</sup>	PCEPI <sup>13</sup>
<sup>14</sup>	<sup>15</sup>	<sup>16</sup>	<sup>17</sup>	<sup>18</sup>	<sup>19</sup>	<sup>20</sup>
L1/2 <sup>21</sup>	L3/4 <sup>22</sup>	L5/6 <sup>23</sup>	<sup>24</sup>	<sup>25</sup>	<sup>26</sup>	<sup>27</sup>
PC1/2 <sup>28</sup>	PC3/4 <sup>29</sup>	PC5/6 <sup>30</sup>	<sup>31</sup>			
L7/8 <sup>28</sup>	L9 <sup>29</sup>	LEPI <sup>30</sup>				
PC7/8 <sup>28</sup>	PC9 <sup>29</sup>	PCEPI <sup>30</sup>				

### December 2015

Mon	Tues	Wed	Thurs	Fri	Sat	Sun
<sup>30</sup>	<sup>1</sup>	<sup>2</sup>	<sup>3</sup>	<sup>4</sup>	<sup>5</sup>	<sup>6</sup>
<sup>7</sup>	<sup>8</sup>	<sup>9</sup>	<sup>10</sup>	<sup>11</sup>	<sup>12</sup>	<sup>13</sup>
<sup>14</sup>	<sup>15</sup>	<sup>16</sup>	<sup>17</sup>	<sup>18</sup>	<sup>19</sup>	<sup>20</sup>
L1/2 <sup>21</sup>	L3/4 <sup>22</sup>	L5/6 <sup>23</sup>	L7/8 <sup>24</sup>	L9 <sup>25</sup>	<sup>26</sup>	<sup>27</sup>
<sup>28</sup>	<sup>29</sup>	<sup>30</sup>	<sup>31</sup>			

San Francisco - Class times: 8:30 am - 5:20 pm

### January 2016

Mon	Tues	Wed	Thurs	Fri	Sat	Sun
<sup>4</sup>	<sup>5</sup>	<sup>6</sup>	<sup>7</sup>	<sup>8</sup>	<sup>9</sup>	<sup>10</sup>
L1/2 <sup>4</sup>	L3/4 <sup>5</sup>	L5/6 <sup>6</sup>	L7/8 <sup>7</sup>	L9 /C1 <sup>8</sup>	C2/3 <sup>9</sup>	LEPI <sup>10</sup>
PC1/2 <sup>11</sup>	PC3/4 <sup>12</sup>	PC5/6 <sup>13</sup>	PC7/8 <sup>14</sup>	PC9 <sup>15</sup>	PCEPI <sup>16</sup>	<sup>17</sup>
<sup>18</sup>	<sup>19</sup>	<sup>20</sup>	<sup>21</sup>	<sup>22</sup>	<sup>23</sup>	<sup>24</sup>
L1/2 <sup>25</sup>	L3/4 <sup>26</sup>	L5/6 <sup>27</sup>	L7/8 <sup>28</sup>	L9 /C1 <sup>29</sup>	C2/3 <sup>30</sup>	LEPI <sup>31</sup>

### January 2016

Mon	Tues	Wed	Thurs	Fri	Sat	Sun
<sup>1</sup>	<sup>2</sup>	<sup>3</sup>	<sup>4</sup>	<sup>5</sup>	<sup>6</sup>	<sup>7</sup>
<sup>8</sup>	<sup>9</sup>	<sup>10</sup>	<sup>11</sup>	<sup>12</sup>	<sup>13</sup>	<sup>14</sup>
<sup>15</sup>	<sup>16</sup>	<sup>17</sup>	<sup>18</sup>	<sup>19</sup>	<sup>20</sup>	<sup>21</sup>
L1/2 <sup>11</sup>	L3/4 <sup>12</sup>	L5/6 <sup>13</sup>	L7/8 <sup>14</sup>	L9 <sup>15</sup>	<sup>16</sup>	<sup>17</sup>
<sup>18</sup>	<sup>19</sup>	<sup>20</sup>	<sup>21</sup>	<sup>22</sup>	<sup>23</sup>	<sup>24</sup>
<sup>25</sup>	<sup>26</sup>	<sup>27</sup>	<sup>28</sup>	<sup>29</sup>	<sup>30</sup>	<sup>31</sup>

San Francisco - Class times: 8:30 am - 5:20 pm

### February 2016

Mon	Tues	Wed	Thurs	Fri	Sat	Sun
PC1/2 <sup>1</sup>	PC3/4 <sup>2</sup>	PC5/6 <sup>3</sup>	PC7/8 <sup>4</sup>	PC9 <sup>5</sup>	PCEPI <sup>6</sup>	<sup>7</sup>
<sup>8</sup>	<sup>9</sup>	<sup>10</sup>	<sup>11</sup>	<sup>12</sup>	<sup>13</sup>	<sup>14</sup>
L1/2 <sup>15</sup>	L3/4 <sup>16</sup>	L5/6 <sup>17</sup>	L7/8 <sup>18</sup>	L9 /C1 <sup>19</sup>	C2/3 <sup>20</sup>	LEPI <sup>21</sup>
<sup>22</sup>	<sup>23</sup>	<sup>24</sup>	<sup>25</sup>	<sup>26</sup>	<sup>27</sup>	<sup>28</sup>
PC1/2 <sup>29</sup>	<sup>30</sup>	<sup>31</sup>				

### February 2016

Mon	Tues	Wed	Thurs	Fri	Sat	Sun
L1/2 <sup>1</sup>	L3/4 <sup>2</sup>	L5/6 <sup>3</sup>	L7/8 <sup>4</sup>	L9 <sup>5</sup>	<sup>6</sup>	<sup>7</sup>
<sup>8</sup>	<sup>9</sup>	<sup>10</sup>	<sup>11</sup>	<sup>12</sup>	<sup>13</sup>	<sup>14</sup>
<sup>15</sup>	<sup>16</sup>	<sup>17</sup>	<sup>18</sup>	<sup>19</sup>	<sup>20</sup>	<sup>21</sup>
<sup>22</sup>	<sup>23</sup>	<sup>24</sup>	<sup>25</sup>	<sup>26</sup>	<sup>27</sup>	<sup>28</sup>
L1/2 <sup>29</sup>	<sup>30</sup>	<sup>31</sup>				

San Francisco - Class times: 8:30 am - 5:20 pm

### March 2016

Mon	Tues	Wed	Thurs	Fri	Sat	Sun
<sup>7</sup>	PC3/4 <sup>1</sup>	PC5/6 <sup>2</sup>	PC7/8 <sup>3</sup>	PC9/C1 <sup>4</sup>	C2/3 <sup>5</sup>	PCEPI <sup>6</sup>
<sup>7</sup>	<sup>8</sup>	<sup>9</sup>	<sup>10</sup>	<sup>11</sup>	<sup>12</sup>	<sup>13</sup>
L1/2 <sup>14</sup>	L3/4 <sup>15</sup>	L5/6 <sup>16</sup>	L7/8 <sup>17</sup>	L9 /C1 <sup>18</sup>	C2/3 <sup>19</sup>	LEPI <sup>20</sup>
PC1/2 <sup>21</sup>	PC3/4 <sup>22</sup>	PC5/6 <sup>23</sup>	PC7/8 <sup>24</sup>	PC9 <sup>25</sup>	PCEPI <sup>26</sup>	<sup>27</sup>
<sup>28</sup>	<sup>29</sup>	<sup>30</sup>	<sup>31</sup>			

### March 2016

Mon	Tues	Wed	Thurs	Fri	Sat	Sun
<sup>7</sup>	L3/4 <sup>1</sup>	L5/6 <sup>2</sup>	L7/8 <sup>3</sup>	L9 <sup>4</sup>	<sup>5</sup>	<sup>6</sup>
LEPI <sup>7</sup>	<sup>8</sup>	<sup>9</sup>	<sup>10</sup>	<sup>11</sup>	<sup>12</sup>	<sup>13</sup>
<sup>14</sup>	<sup>15</sup>	<sup>16</sup>	<sup>17</sup>	<sup>18</sup>	<sup>19</sup>	<sup>20</sup>
<sup>21</sup>	<sup>22</sup>	<sup>23</sup>	<sup>24</sup>	<sup>25</sup>	<sup>26</sup>	<sup>27</sup>
<sup>28</sup>	L1/2 <sup>29</sup>	L3/4 <sup>30</sup>	L5/6 <sup>31</sup>	L7/8 <sup>31</sup>		

San Francisco - Class times: 8:30 am - 5:20 pm

## San Jose Location

**2015 ☐ December - March ☐ 2016**

123 East Gish Road, San Jose, CA 95112

(408) 453-8133 Fax (408) 453-3855 1-800-829-8293

## QUICK LEARNING SCHOOL

Insurance • Securities • Real Estate

Preparing you to pass the first time.

### December 2015

Mon	Tues	Wed	Thurs	Fri	Sat	Sun
30 <b>L1</b>	1 <b>L2</b>	2 <b>L3</b>	3 <b>L4</b>	4 <b>L5</b>	5 <b>L6/7</b>	6 <b>L8/9</b> <b>PCEPI</b>
7 <b>PC1/2</b>	8 <b>PC3/4</b>	9 <b>PC5/6</b>	10 <b>PC7/8</b>	11 <b>PC9</b>	12 <b>C1/2</b> Notary	13 <b>C3</b> <b>LEPI</b>
14 <b>L1/2</b> <b>PCEPI</b>	15 <b>L3/4</b>	16 <b>L5/6</b>	17 <b>L7/8</b>	18 <b>L9 /C1</b>	19 <b>C2/3</b>	20 <b>PCEPI</b>
21 <b>LEPI</b>	22	23	24	25	26	27
28	29	30	31			

Class Code	Course Title
<b>L 1 - L9</b>	<b>Life Agent Prelicensing (40 hrs)</b>
<b>C 1 - C3</b>	<b>Code &amp; Ethics Prelicensing (12 hrs)</b>
<b>PC 1 - PC 9</b>	<b>Property &amp; Casualty-Broker/Agent PL (40 hrs)</b>
Notary	Notary Classes and Exam
Series 6 EP	Series 6 & 63 Cram Course (Weekend)
<b>L Prep or PC Prep</b>	<b>Life or Property &amp; Casualty Exam Preparation</b>
<b>LEPI or PCEPI</b>	<b>Life/A &amp; H or P &amp; C Exam Preparation Intensive</b>

### January 2016

Mon	Tues	Wed	Thurs	Fri	Sat	Sun
				1	2 <b>C1/2</b> <b>PCEPI</b>	3 <b>C3</b> <b>LEPI</b>
4 <b>PC1/2</b>	5 <b>PC3/4</b>	6 <b>PC5/6</b>	7 <b>PC7/8</b>	8 <b>PC9</b>	9 Series 63 Notary	10
11 <b>PCEPI</b> <b>RE1</b>	12	13	14	15	16	17
18 <b>L1/2</b> <b>RE2</b>	19 <b>L3/4</b>	20 <b>L5/6</b>	21 <b>L7/8</b>	22 <b>L9</b>	23 <b>C1/2</b> <b>RE Cram</b>	24 <b>C3</b>
25 <b>LEPI</b> <b>RE3 PC1</b>	26 <b>PC2</b>	27 <b>PC3</b>	28 <b>PC4</b>	29	30 <b>PC5/6</b>	31 <b>PC7/8</b>

Class Type	Class Times	Description
Day	8:00 am - 5:00 pm	Two modules: Morning Session - 8 am - Noon / Afternoon Session- 1 - 5 pm
Evening	6:00 pm - 10:00 pm	One Module
Weekends	8:00 am - 4:50 pm	Two modules: Morning Session - 8 am - Noon / Afternoon Session- 1 - 5 pm
Exam Prep	6:00 pm - 9:45 pm	Designed to specifically prepare you for the licensing exam.

**\*\*Class schedule subject to change without notice.**

**Satellite Locations** - Please call one of the branch offices to register. Upon enrollment, we disclose the exact office address: San Francisco and Santa Maria.

### February 2016

Mon	Tues	Wed	Thurs	Fri	Sat	Sun
1 <b>RE4</b> <b>PC9</b>	2 <b>L1</b>	3 <b>L2</b>	4 <b>L3</b>	5 <b>L4</b>	6	7
8 <b>PC1/2</b> <b>L5</b>	9 <b>PC3/4</b> <b>L6</b>	10 <b>PC5/6</b> <b>L7</b>	11 <b>PC7/8</b> <b>L8</b>	12 <b>PC9</b> <b>L9</b>	13 Series 6 Notary	14 <b>LEPI</b>
15 President's Day	16	17	18	19	20 <b>RE Cram</b>	21
22 <b>L1/2</b>	23 <b>L3/4</b>	24 <b>L5/6</b>	25 <b>L7/8</b>	26 <b>L9</b>	27	28
29						

### School branch hours and locations

Quick Learning School of Concord	
1465 Civic Court, Suite 940, Concord, CA 94520 (925) 676-1526 Fax (925) 682-5493	
Monday - Thursday	8:30 am - 4:30 pm
Friday	8:30 am - 2:00 pm
Saturday and Sunday	Closed
*Office hours are subject to change without notice. <b>Office hours do not effect class times. Please see specific class times above.</b>	

### March 2016

Mon	Tues	Wed	Thurs	Fri	Sat	Sun
	1	2	3	4	5 <b>C1/2</b>	6 <b>C3</b>
7 <b>PC1/2</b>	8 <b>PC3/4</b>	9 <b>PC5/6</b>	10 <b>PC7/8</b>	11 <b>PC9</b>	12 Series 63 Notary	13
14 <b>PCEPI</b>	15	16	17	18	19 <b>C1/2</b> <b>RE Cram</b>	20 <b>C3</b>
21 <b>L1/2</b> <b>RE1 PC1</b>	22 <b>L3/4</b> <b>PC2</b>	23 <b>L5/6</b> <b>PC3</b>	24 <b>L7/8</b> <b>PC4</b>	25 <b>L9</b>	26 <b>LEPI</b>	27
28 <b>RE2 PC5</b>	29 <b>PC6</b>	30 <b>PC7</b>	31 <b>PC8</b>			

Quick Learning School of San Jose	
123 East Gish Road, San Jose, CA 95112 (408) 453-8133 Fax (408) 453-3855	
Monday - Thursday	9:00 am - 6:00 pm
Friday	9:00 am - 1:00 pm
Saturday	9:00 am - 2:00 pm
Sunday	Closed
*Hours are subject to change without notice. <b>Office hours do not effect class hours.</b>	

# QLS Exam Prep Intensive™

## Prepare to Pass the State Licensing Exam the First Time!

### Ensure You Pass the Exam the First Time!

By popular request, we offer a **full-day** Fire & Casualty Exam Prep or Life Agent Exam Prep Intensive for those who need assurance in passing the state exam or completed the Prelicensing requirement online. This course is specifically designed for you. *Please note: this course does not replace the state pre-licensing requirements.*



### What is the Exam Prep Intensive?

During the full-day Exam Prep Intensive (EPI) for either the Life Agent or Fire & Casualty Exam, students can expect to be fully immersed in exam question updates and course material, which will result in passing the first time! With the use of “Accelerated Learning Techniques” you will grasp and retain more information. We cover test taking techniques and strategies that will keep you focused on passing the exam. We also review key concepts, ongoing updates to our exam prep, 300 – 400 practice questions & answers, and set you up with the right mindset.

### Who would benefit from the Exam Prep Intensive?

Attention online students or those with challenges passing the exam! Statistically, students completing the pre-licensing requirement online are not adequately prepared to take and pass the exam the first time or those having difficulties passing require a total immersion in the materials to get them over whatever is getting in their way of passing the exam; therefore, we have developed the EPI.

We recommend those who completed the requirement online to bookend online training with our exam prep. Take the course while you are in the process of completing the online training and then a second time prior to sitting for the state licensing exam. Remember: “Repetition is the mother of all learning!” Prior to sitting for the EPI, we strongly encourage each student to schedule their exam within 3 days of the EPI.

Quick Learning School helps you keep the momentum going through the licensing process. We will:

- Assist and instruct you on the insurance licensing application process.
- Schedule your exam. (If this has not already been done so)
- Create a plan of action that will get you through the licensing process quickly.
- Help you with any questions or concerns. Simply call or email us.

### The Cost of Failing

1. **Re-Examination Fee:** An applicant who does not pass the exam must pay \$39.00 to reschedule and retake the exam each time.
2. **Time:** In addition to a financial consequence, an applicant will wait additional time to reschedule their exam due to availability. Perpetual fails also result in a loss of momentum and excitement in their new career field.
3. **Loss in Confidence:** Lowered confidence is often achieved when a student does not pass their exam. Such discouragement results in a loss of test precision and information retention.
4. **Possibility of relinquishing the career:** A student unable to pass their licensing may consider changing careers as they view the exam as a barrier of entry.

### The Solution...

Register for our exclusive “Exam Prep Intensive” NOW by visiting our website at [www.quicklearningschool.com](http://www.quicklearningschool.com) or call one of our local branches at 408-453-8133 or 925-676-1526.



## Life with Accident & Agent and Property & Casualty-Broker/Agent Exam Prep Intensive Schedule December 2015 – March 2016

The following is our schedule for both the evening Exam Prep and the full day Exam Prep Intensive. Exam prep and Exam Prep Intensives are held on the following dates and class hours are noted below.

Life Exam Prep Intensive™			
Concord Class Hours: 8:30 am – 4:30 pm	San Francisco Class Hours: 9 am – 4:30 pm	San Jose Class Hours: 9 am – 5 pm	Santa Maria Class Hours: 9 am – 5 pm
December 5, 2015: Saturday December 30, 2015: Wednesday January 10, 2016: Sunday January 31, 2016: Sunday February 21, 2016: Sunday March 20, 2016: Sunday	January 19, 2016: Tuesday February 8, 2016: Monday March 7, 2016: Monday	December 13, 2015: Sunday December 21, 2015: Monday January 3, 2016: Sunday January 25, 2016: Monday February 14, 2016: Sunday March 26, 2016: Saturday	December 19, 2016: Saturday January 23, 2016: Saturday February 27, 2016: Saturday

Property & Casualty Exam Prep Intensive™		
Concord Class Hours: 8:30 am – 4:30 pm	San Jose Class Hours: 9 am – 5 pm	Santa Maria Class Hours: 9 am – 5 pm
December 13, 2015: Sunday December 13, 2015: Wednesday January 16, 2016: Saturday February 16, 2016: Saturday March 6, 2016: Saturday March 26, 2016: Saturday	December 14, 2015: Monday December 20, 2015: Sunday January 2, 2016: Saturday January 11, 2016: Monday February 6, 2016: Sunday February 16, 2016: Tuesday February 28, 2016: Sunday March 14, 2015: Monday	December 18, 2015: Friday January 9, 2016: Saturday February 13, 2016: Saturday

### Tuition Rate for Exam Prep Intensive

The tuition is good for sixty (60) days from the date of registration. Tuition includes the exam prep course and workbook with practice questions & answers with explanation. Fees for exam prep courses and materials are non-refundable and non-transferrable. Rescheduling is permitted prior to exam prep.

Life with Accident & Health Agent Exam Prep Intensive™ .....	\$149.00
Property & Casualty Exam Prep Intensive™ .....	\$149.00
Both Life with Accident & Health Agent AND Property & Casualty Exam Prep Intensive™ .....	\$298.00

See what our students are saying about us...

**“Your methods were simple & encouraging”**

-P. Didasa Clayton, American Canyon

**“The [cram course] was very effective for the actual exam”**

-E. Cruz, Hayward

**“I learned more in your exam prep than I did in one week with [another provider]”**

-B. Petersen, Rancho Cordova

**“Several of the questions I saw on the exam were reviewed during the exam prep course”**

-M. Chua, Pleasanton

**“Working with you made me feel so confident at the CDI. I just passed my exam!!”**

-D. Polts, Sacramento

## Quick Learning School

Insurance • Securities • Real Estate  
Preparing you to pass the first time

## Securities Exam Prep Series 6, 63, and \*65,

Are you having difficulty passing the Series 6 and 63 exams?

Have you heard of individuals taking the exam multiple times prior to passing?

Do you want to know what it takes to pass Series 6 & 63 exam the first time?



**We can assist you to pass your Securities exam the first time!**



### Licensing Process

If you are working with a life insurance company and want to solicit variable products, a Series 6 or Series 7 AND 63 registration with FINRA is required. Check with the insurer regarding broker/dealer to find out their specific requirements and process to file the Form U-4 Application. (For more information visit [www.finra.org](http://www.finra.org))

There are no Prelicensing requirements. This leaves the individual to prepare for the securities licensing exam on their own. There are many options to preparing for the securities exam. Self study or live classroom exam prep (cram course). We have options for you and recommend classroom training. Live classroom interaction allows the trainer to assess what areas to focus on in the classroom based on student interaction and emphasize subject matter likely to be seen on the exam.

### Important to remember

Filing the Form U-4 opens a 120 day window. Open the window by filing the U-4 Application when ready to take the licensing exam. Once the window is open, then contact PROCTOR to schedule the licensing exam.

Second attempt requires a 30 day waiting period after the first exam date. Third attempt requires a 60 day waiting period, then the fourth attempt a six month waiting period prior to scheduling your next exam date.

### Study Hall

Local branches in San Jose and Concord allow students to:

- ✓ Get away from all the noise and focus attention on practice questions at our location during our normal business hours.
- ✓ Ongoing support to pass the exam within six months of enrollment date. Attend the exam prep as often as you like during the six months.
- ✓ Face to face interaction to discuss the best course of action to prepare for the exam.



## Upcoming classes...

<a href="#">123 East Gish Road, San Jose, CA 95112</a>	<a href="#">1465 Civic Court, Suite 940, Concord, CA 94520</a>
Series 63: January 9, 2016	Series 63: February 27, 2016
Series 6: February 13 & 14, 2016	Series 6: March 26 & 27, 2016
Series 63: March 12, 2016	Series 63: April 23, 2016

## Tuition

Securities – Series 6 & 63 Exam Prep .....	\$429.00
<i>(Tuition includes: 3 day live classroom cram course, classroom study guide, and textbooks.)</i>	
Series 6 Only Exam Prep .....	\$379.00
Series 63 Only Exam Prep .....	\$179.00

## Descriptions of Series 6, 7, 63, and 65 Securities Examinations

The securities exam assesses the competency of an entry level representative to perform his or her job.

### Series 6 - Investment Company and Variable Contracts

**Products Representative Examination (IR):** The Series 6 exam—assesses the competency of an entry-level representative to perform his or her job as an investment company and variable contracts products representative. The exam measures the degree to which each candidate possesses the knowledge needed to perform the critical functions of an investment company and variable contract products representative, including sales of mutual funds and variable annuities.

Number of Questions: 100 scored questions & five unscored pretest questions.

Time: Two hours and 15 minutes

Passing Score: 70 % or better

**Series 6 Permitted Activities:** A candidate who passes the Series 6 exam is qualified for the solicitation, purchase and/or sale of the following securities products: Mutual funds (closed-end funds on the initial offering only), Variable annuities, Variable life insurance, Unit investment trusts (UITs), Municipal fund securities (e.g., 529 College Savings Plans, local government investment pools (LGIPs), and Coverdell Education Savings Accounts).

### \*\*Series 63 - Uniform Securities State Law Examination

The Series 63 exam — the Uniform Securities State Law Examination — is a North American Securities Administrators Association (NASAA) exam administered by FINRA.

Number of Questions: 60 scored questions.

Time: 75 minutes to complete the exam

Passing Score: Correctly answer at least 43 of the 60 scored questions. 72%

### \*Series 7 - General Securities Representative

**Examination (GS):** The Series 7 exam—assesses the

competency of an entry-level registered representative to perform his or her job as a general securities representative. The exam measures the degree to which each candidate possesses the knowledge needed to perform the critical functions of a general securities representative, including sales of corporate securities, municipal securities, investment company securities, variable annuities, direct participation programs, options and government securities.

Number of Questions: 250 scored questions and an additional 10 unscored pretest questions.

Time: Six hours-Two three-hour sessions (130 ques per session)

Passing Score: 72 % or better

**Series 7 Permitted Activities:** A candidate who passes the Series 7 exam is qualified for the solicitation, purchase and/or sale of all securities products, including corporate securities, municipal fund securities, options, direct participation programs, investment company products and variable contracts. Covered activities and products include: Public offerings and/or private placements of corporate securities (stocks and bonds), Rights, Warrants, Mutual funds, Money market funds, Unit investment trusts (UITs), Exchange traded funds (ETFs), Real estate investment trusts (REITs), Options on mortgage-backed securities, Government securities, Repos and certificates of accrual on government securities, Direct participation programs, Securities traders, Venture capital, Sale of municipal securities, and Hedge funds.

### \*\*Series 65 - NASAA Investment Advisors Law Examination

The Series 65 exam — the NASAA Investment Advisors Law Examination — is a North American Securities Administrators Association (NASAA) exam administered by FINRA.

Exam Questions: 130 scored questions

Time: 180 minutes to complete the exam

Passing Score: 94/130 scored questions, 72%

\* Please see [NASD Rule 1032\(a\) General Securities Representative](#) for more information.

\*\*For additional information about this exam, including the content outline, please visit the exams page on the [NASAA website](#).

## Quick Learning School

Insurance • Securities • Real Estate  
Preparing you to pass the first time

## Real Estate Classes

### Start a new career in the Real Estate Industry!

**First step – Get your license!** We offer a package that includes the minimum educational requirements to sit for the CA Real Estate Salesperson license exam. This eight (8) session program includes the following courses: RE Principles, RE Practice and an elective course. In addition to the above required statutory courses included is the exam prep binder with over 1,000 questions and the one day cram course. (Package \$579)



### Licensing Process



### Upcoming Schedule of Real Estate Classes

<b>1465 Civic Court, Suite E940, Concord, CA 94520</b>		<b>123 East Gish Road, San Jose, CA 94520</b>	
<b>Required Statutory Courses: RE Principles, RE Practice and an Elective Course</b> <b>Eight (8) Evening Sessions: 6:00 pm – 10:00 pm</b> We have new sessions beginning every 8 – 9 weeks. To secure a seat remember to preregister.			
<b>Concord</b>	<b>Wednesday Evenings:</b> January 13, 20, 27; February 3, 10, 24; March 2 and 9, 2016.	<b>San Jose</b>	<b>Monday Evenings:</b> January 11, 18, 23; February 1, 8, 22, 29, and March 7, 2016.
	March 23, 30; April 6, 13, 20; May 4, 11, and 18 2016.		March 21, 28; April 4, 11, 18; May 2, 9, and 16, 2016.
<b>Real Estate Cram Course</b> <b>9:00 am – 3:00 pm</b>			
Have you already completed the educational requirements? Then prepare for the state licensing exam with our Cram Course. RE Cram Course tuition is \$249.00, valid for six months and includes study binder with over 1,000 questions.			
The cram course is available once a month at both our Concord and San Jose location. Attend as often as you like during the six month enrollment period.			
<b>Concord</b>	January 24, 2016 February 21, 2016 March 20, 2016	<b>San Jose</b>	January 23, 2016 February 20, 2016 March 19, 2016

**Enroll Now Call 1-800-829-8293 or visit our website at [www.quicklearningschool.com](http://www.quicklearningschool.com)**

**American Financial Educators  
Quick Learning School**

Insurance ▪ Securities ▪ Real Estate

1465 Civic Court, Suite 940, Concord, CA 94520

123 East Gish Road, San Jose, CA 95112

(925) 676 - 1526 Fax (925) 682-5493

[www.quicklearningschool.com](http://www.quicklearningschool.com)

PRSR STD  
US POSTAGE  
PAID  
CONCORD, CA  
PERMIT NO. 735

Concord       Burlingame (P & C Only)       San Francisco (Life & Accident & Health Only)       San Jose

**Student Information**

Student Name \_\_\_\_\_  
Address \_\_\_\_\_  
City, Zip Code \_\_\_\_\_  
Social Security No. \_\_\_\_\_  
Day Phone \_\_\_\_\_  
Evening Phone \_\_\_\_\_  
Email \_\_\_\_\_

**Company Information**

Company Name \_\_\_\_\_  
Manager/Recruiter \_\_\_\_\_  
Address \_\_\_\_\_  
City, Zip Code \_\_\_\_\_  
Phone No. \_\_\_\_\_  
Email \_\_\_\_\_

**Course Information**

40 hrs Life Agent Prelicensing (L1 - L9)  
Class Dates \_\_\_\_\_

40 hrs Property & Casualty-Broker/Agent Prelic. (PC1-9)  
Class Dates \_\_\_\_\_

12 hrs Code & Ethics Prelicensing (C1 - C3)  
Class Dates \_\_\_\_\_

Exam Prep Intensive Life or Property & Casualty  
Class Date \_\_\_\_\_

Series 6 & 63 Exam Prep  
Class Dates \_\_\_\_\_

**Course Materials**

Classroom Textbook (required)  
Circle one or both - Life Fire

Workbook - Q & A with explanations (optional)  
Circle one or both - Life Fire

Exam Prep (Optional)  
Circle one or both - Life Fire

Exam Prep Date \_\_\_\_\_

**Method of Payment**

Check No.       Visa / MC / AMEX

Billing Addr: \_\_\_\_\_ Exp. Date \_\_\_\_\_

Card No. \_\_\_\_\_

Cardholder Signature \_\_\_\_\_

**Tuition**

Please refer to catalog for pricing.

Tuition \_\_\_\_\_

Textbook \_\_\_\_\_

Study Material \_\_\_\_\_

Exam Prep \_\_\_\_\_

S & H \_\_\_\_\_

Total Due \_\_\_\_\_

**Refund/Cancellation Policy**

Cancellations must be submitted in writing for 100% refund, less \$75.00 non refundable registration fee. After 60% percent attendance or thirty (30) days from the original enrollment date, all fees are non-refundable. Fees and tuition for exam prep, computer study, and materials are non-refundable. By signing below, I have read and agree to the Refund/Cancellation policy. I understand any cancellations must be submitted in writing and are subject to a \$75.00 nonrefundable registration fee. Enrollment is valid for up to six months from the date of original enrollment.

Student Signature

Print Name

Date